**CONSOLIDATED FINANCIAL STATEMENTS** 

**DECEMBER 31, 2024 AND 2023** 

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#### INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Audit Committee, Board of Directors and Credit Union Advisory Council – National Association of State Credit Union Supervisors and Trustees – National Institute for State Credit Union Examination Arlington, Virginia

We have reviewed the consolidated financial statements of National Association of State Credit Union Supervisors and National Institute for State Credit Union Examination, which comprise the consolidated statement of financial position as of December 31, 2024, the consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements. A review primarily includes applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the consolidated financial statements as a whole. Accordingly, we do not express such an opinion.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

#### **Accountant's Responsibility**

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the consolidated financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of National Association of State Credit Union Supervisors and National Institute for State Credit Union Examination and to meet our other ethical responsibilities in accordance with the relevant ethical requirements related to our review.

#### **Accountant's Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the 2024 consolidated financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter - 2023 Consolidated Financial Statements

The 2023 consolidated financial statements were audited by us, and our report thereon, dated May 23, 2024, expressed an unmodified opinion as to the financial position of National Association of State Credit Union Supervisors and National Institute for State Credit Union Examination as of December 31, 2023, and the results of their changes in net assets and their cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America. No audit procedures were performed since that date.

#### **Supplementary Information**

The 2024 consolidating schedules are presented for the purpose of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The supplementary information has been subjected to the review procedures applied in our review of the consolidated financial statements, and we are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on such information. The 2023 consolidating schedules are presented for the purpose of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Burbank, California June 16, 2025

Turner, Warren, Hwang & Conrad

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2024 AND 2023

	2024			(Audited) 2023	
ASSETS				_	
Current assets:					
Cash and cash equivalents	\$	3,633,594	\$	4,120,777	
Certificates of deposit		410,759		-	
Accounts receivable, net		98,528		205,029	
Prepaid expenses		182,876		271,110	
Total current assets		4,325,757		4,596,916	
Noncurrent assets:					
Investments:					
Debt securities		2,009,798		1,640,994	
Equity securities		629,617		306,361	
Furniture and equipment, net		39,174		15,485	
Operating lease right-of-use (ROU) asset, net		482,606		592,209	
Other assets		15,957		15,957	
Total noncurrent assets		3,177,152		2,571,006	
Total assets	\$	7,502,909	\$	7,167,922	
LIABILITIES AND NET ASSETS  Current liabilities:  Accounts payable and accrued expenses  Deferred income:  Accreditation  Membership dues  Education  Current portion of operating lease liability	\$	321,322 117,000 1,496,366 4,600 119,473	\$	358,644 90,000 1,593,087 4,000 110,551	
Current portion of operating lease hability		110,470		110,001	
Total current liabilities		2,058,761		2,156,282	
Noncurrent liabilities: Operating lease liability, net of current portion		407,081		526,554	
Total liabilities		2,465,842		2,682,836	
Net assets:					
Without donor restrictions		5,037,067		4,485,086	
Total liabilities and net assets	\$	7,502,909	\$	7,167,922	

The accompanying notes are an integral part of these consolidated financial statements.

#### **CONSOLIDATED STATEMENTS OF ACTIVITIES**

#### YEARS ENDED DECEMBER 31, 2024 AND 2023

		(Audited)
	2024	2023
REVENUES		
Regulator dues	\$ 1,404,588	\$ 1,375,304
Credit union dues	1,604,563	1,474,258
Associate member dues	133,000	127,500
Convention	178,375	146,499
Accreditation	123,000	93,000
Education	452,503	418,451
Donations	121,325	153,644
Interest and other	224,109	267,110
Total revenues	4,241,463	4,055,766
EXPENSES		
Program services	2,856,213	2,716,783
Supporting services	833,269	716,795
	· · · · · · · · · · · · · · · · · · ·	
Total expenses	3,689,482	3,433,578
CHANGE IN NET ASSETS	551,981	622,188
NET ASSETS, BEGINNING OF YEAR	4,485,086	3,862,898
NET ASSETS, END OF YEAR	\$ 5,037,067	\$ 4,485,086

#### **CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES**

#### YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024				2023 (Audited)	
		Management			Management	_
	Programs	and General	Total	Programs	and General	Total
Salaries and employee benefits	\$ 1,614,717	\$ 445,695	\$ 2,060,412	\$ 1,514,689	\$ 342,455	\$ 1,857,144
Personnel, travel and training	139,357	84,299	223,656	143,930	63,100	207,030
Business fees and services	272,945	93,589	366,534	233,875	112,741	346,616
DCRI expense	42,482	-	42,482	59,559	-	59,559
Accreditation	33,874	-	33,874	7,000	-	7,000
Board and committees	-	53,277	53,277	-	45,833	45,833
Telephones, postage and printing	12,375	7,873	20,248	22,854	9,523	32,377
Supplies and equipment	4,294	3,699	7,993	4,292	5,576	9,868
Advertising and promotion	12,160	12,778	24,938	7,171	1,000	8,171
Office occupancy	78,550	46,808	125,358	119,944	57,757	177,701
Business insurance	7,280	4,339	11,619	7,624	3,672	11,296
Depreciation	12,193	2,199	14,392	14,655	2,336	16,991
Convention	150,308	-	150,308	109,244	-	109,244
Education	335,917	-	335,917	334,027	-	334,027
Receptions	7,282	10,590	17,872	3,184	16,834	20,018
Dues and subscriptions	131,834	59,680	191,514	131,885	41,846	173,731
Other	645	8,443	9,088	2,850	14,122	16,972
	\$ 2,856,213	\$ 833,269	\$ 3,689,482	\$ 2,716,783	\$ 716,795	\$ 3,433,578

#### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

#### YEARS ENDED DECEMBER 31, 2024 AND 2023

		2024	(Audited) 2023
CASH FLOWS FROM OPERATING ACTIVITIES	_		
Change in net assets	\$	551,981	\$ 622,188
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:		44.000	40.004
Depreciation		14,392	16,991
Gain on investments		(31,701)	(90,350)
Amortization of operating ROU asset		109,603	155,341
Repayments of operating lease liability		(110,551)	(118,420)
Changes in operating assets and liabilities:			
Accounts receivable		106,501	27,281
Prepaid expenses		88,234	(60,874)
Accounts payable and accrued expenses		(37,322)	111,957
Deferred income		(69,121)	147,769
Net cash provided by operating activities		622,016	811,883
CACH ELONG EDOM INVESTING ACTIVITIES			
CASH FLOWS FROM INVESTING ACTIVITIES		4 005 000	054.004
Proceeds from sale of marketable securities		1,905,392	354,234
Purchase of certificates of deposits		(410,759)	-
Purchases of debt securities		(522,202)	- (050.045)
Purchases of equity securities		(2,043,549)	(359,945)
Purchases of property and equipment		(38,081)	(1,388)
Net cash used in investing activities		(1,109,199)	(7,099)
NET INCREASE (DECREASE) IN CASH AND			
CASH EQUIVALENTS		(487,183)	804,784
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		4,120,777	3,315,993
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	3,633,594	\$ 4,120,777
SUPPLEMENTAL DISCLOSURE OF NONCASH OPERATING ACTIVITIES			
Operating ROU asset and lease liability arising during the year	\$	-	\$ 636,921

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Organization and Business:** The National Association of State Credit Union Supervisors (NASCUS) is a 501(c)(6) nonprofit professional association organized under the laws of the District of Columbia on October 6, 1975 for the purpose of improving the supervision of state-chartered credit unions and to facilitate the administration of laws governing these institutions.

The National Institute for State Credit Union Examination (NISCUE) is a 501(c)(3) nonprofit educational foundation organized under the laws of the District of Columbia on June 9, 1982 to conduct and sponsor education programs for state regulators and examiners concerning credit unions and related topics in cooperation with NASCUS.

**Consolidated Financial Statements:** The consolidated financial statements of NASCUS and NISCUE (collectively, the Organization) are presented on a consolidated basis as the trustees who serve as the Board of NISCUE are appointed annually by NASCUS. These trustees may be removed upon consent of a majority of the Board of Directors of NASCUS. All significant intercompany accounts and transactions have been eliminated.

**Basis of Presentation:** The consolidated financial statement presentation follows the requirements of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205, *Presentation of Financial Statements for Not-for-Profit Organizations*. Nonprofit organizations are required to report information regarding their financial position and activities according to two classes of net assets: with donor restrictions and without donor restrictions. All of the Organization's net assets as of December 31, 2024 and 2023 are without donor restrictions.

**Use of Estimates:** The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (US GAAP) requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

**Fair Value:** FASB ASC 820, *Fair Value Measurements*, provides a framework for measuring fair value that requires an entity to determine fair value based on the exit price in the principal market for the asset or liability being measured. Fair value is defined as the exchange price that would be received on the measurement date to sell an asset or the price paid to transfer a liability in the principal or most advantageous market available to the entity in an orderly transaction between market participants. The guidance also establishes a three-level fair value hierarchy that describes the inputs used to measure assets and liabilities.

- > Level 1 asset and liability fair values are based on quoted prices in active markets for identical assets and liabilities.
- ➤ Level 2 asset and liability fair values are based on observable inputs that include quoted market prices for similar assets or liabilities, quoted market prices that are not in an active market, or other inputs that are observable in the market and can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 assets and liabilities are financial instruments whose value is calculated by the use of pricing models and/or discounted cash flow methodologies, as well as financial instruments for which the determination of fair value requires significant management judgment or estimation.

The Organization's financial instruments and other accounts that are subject to fair value measurement and/or disclosure are summarized in Note 9.

**Cash and Cash Equivalents:** The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less to be cash and cash equivalents. The Organization maintains cash balances that may exceed federally insured limits. Management does not believe that its cash balances present any significant credit risk.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Certificates of Deposit:** The certificates of deposit are not considered to be cash and cash equivalents. Certificates of deposit with maturity dates less than one year are classified as certificates of deposit in current assets on the statements of financial position. The Organization has reflected certificates of deposit in the statements of financial position at cost, which approximates fair value.

**Accounts Receivable:** Accounts receivable are carried at their estimated collectible amounts. Accounts receivable are periodically evaluated for collectibility based on past credit history with members and their current financial condition. Accounts receivable are generally short-term in nature and fully collectible. There was no provision for credit losses required for the years ended December 31, 2024 and 2023.

**Debt Securities:** Debt securities consist of fixed income bonds. Fixed income bonds are recorded at fair value with gains and losses included in the consolidated statements of activities.

**Equity Securities:** Equity securities are comprised of mid cap, large cap and international equity funds. Equity securities with readily determinable fair values are recorded at fair value with gains and losses included in the consolidated statements of activities. The Organization has an ownership interest in another entity. Equity securities without a readily determinable fair value are measured at cost, less any impairment.

**Furniture and Equipment:** Furniture and equipment are initially recorded at cost when purchased. Generally, furniture and equipment additions in excess of \$1,000 with an estimated useful life of three years are capitalized. Depreciation is recorded using the straight-line method over the estimated useful lives of the related assets, which range from three to seven years.

**Impairment of Long-Lived Assets:** The Organization reviews long-lived assets for impairment whenever changes in circumstances indicate that the carrying amount of any asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If assets are considered to be impaired, the impairment to be recognized is measured using the amount by which the carrying amount of the assets exceeds the fair value of the assets. During the years ended December 31, 2024 and 2023, there were no events or changes in circumstances indicating that the carrying amount of property and equipment may not be recoverable.

#### **Revenue Recognition:**

Membership Dues – Members of NASCUS are financial regulators, credit unions, credit union leagues and other system organizations. Dues of the regulators are based on the assets of the credit unions they supervise as reflected on fourth quarter Call Report data. Dues paid by credit unions are based on the assets of the credit unions as reflected on their second quarter Call Report data. Associate membership is offered to affiliated credit union leagues and industry organizations at a flat annual dues fee of \$3,000 or \$4,000 for multi-state leagues. Revenue from membership dues is deferred and recognized ratably over the membership period.

*Program Support and Sponsorships* – Credit union leagues and industry organizations provide program support and sponsorships to NASCUS. Sponsorships for educational events are recognized at the time the event is held. Sponsorship revenue from the Dual Charter Resource Initiative is recognized monthly throughout the agreed upon sponsorship period.

Examiner certification fees included in education programs revenue are deferred and recognized as revenue over a 12-month period.

Fees for educational programs and conventions are recognized at the time they are earned. Fees received in advance of educational events are deferred until the event is held.

Accreditation fees for state agencies are \$15,000 for onsite reviews every five years and \$2,000 for annual reviews. Fees are recognized upon performance and completion of the review.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions and donations with no exchange requirement or barrier to meet are recognized in the year received. All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Restricted contributions and net assets that are received and whose restrictions expire in the same fiscal year are recorded as without donor restrictions in the year received. For the years ended December 31, 2024 and 2023, the Organization did not receive any restricted contributions.

**Functional Expenses:** Directly identifiable expenses are charged to programs and management and general services. Expenses related to more than one function are charged to programs and management and general services on the basis of time estimates. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

**Income Taxes:** NASCUS is exempt from federal and state income taxes under Section 501(c)(6) of the Internal Revenue Code (IRC) and relevant state tax regulations. NISCUE is exempt from federal and state income taxes under IRC Section 501(c)(3) and relevant state tax regulations. Accordingly, no provision for federal or state income taxes has been reflected in the accompanying consolidated financial statements.

The Organization evaluates its uncertain tax positions, if any, on a continual basis. As of December 31, 2024 and 2023, management does not believe any uncertain tax positions exist.

**Subsequent Events:** Subsequent events have been evaluated through June 16, 2025, the date the consolidated financial statements were available to be issued.

#### NOTE 2 - LIQUIDITY AND AVAILABILITY

The Organization regularly monitors the availability of resources required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date, comprise the following:

	2024			(Audited) 2023
Cash and cash equivalents	\$	3,633,594	\$	4,120,777
Certificates of deposits		410,759		-
Accounts receivable, net		98,528		205,029
	\$	4,142,881	\$	4,325,806

#### NOTE 3 - CERTIFICATES OF DEPOSIT

As of December 31, 2024, the Organization had certificates of deposit totaling \$410,759. These certificates ranged in maturity from Feb 2025 to July 2025, earning interest at rates ranging from 3.45% to 4.45%.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### **NOTE 4 – INVESTMENTS**

The composition of investments as of December 31, 2024 and 2023 is summarized as follows:

	2024		(Audited) 2023
Debt securities, at fair value: Fixed income bonds	\$ 2,009,7	98 \$	1,640,994
Equity securities:			
Plexcity, at cost	30,0	00	30,000
Equity funds, at fair value	599,6	17	276,361
	629,6	17	306,361
	\$ 2,639,4	15 \$	1,947,355

Information pertaining to investment strategies is as follows:

- Fixed income provides stability and protection in a deflationary environment.
- > Equity investment provides the increase in the value of the principal amount invested.

#### NOTE 5 - FURNITURE AND EQUIPMENT

The composition of furniture and equipment is summarized as follows:

		(	Audited)
	2024		2023
Furniture and fixtures	\$ 68,835	\$	84,413
Computers, software and equipment	155,265		192,341
	224,100		276,754
Accumulated depreciation	(184,926)		(261,269)
	\$ 39,174	\$	15,485

Depreciation expense amounted to \$14,392 and \$16,991 for the years ended December 31, 2024 and 2023, respectively.

#### NOTE 6 - LEASES

During 2023, the Organization relocated its office under a new operating lease that expires in November 2028. The ROU asset and lease liability of \$482,606 and \$526,554, respectively, as of December 31, 2024 are recognized based on the present value of minimum lease payments over the remaining lease term. As the lease does not provide an implicit rate, the Organization applied a risk-free discount rate for the estimated duration of the lease to determine the present value of future payments. The amortization of the operating lease asset and the accretion of operating lease liability are reported together as fixed lease expense and are included in office occupancy expense. The fixed lease expense is recognized on a straight-line basis over the remaining life of the lease.

The following table presents information related to leases:

Supplemental consolidated statements of financial		
condition information:	2024	2023
Weighted average remaining lease term in years	3.92	4.92
Weighted average remaining discount rate	4.24%	4.24%

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### NOTE 6 - LEASES (CONTINUED)

Operating lease cost for the years ended December 31, 2024 and 2023 amounted to \$125,358 and \$177,701, respectively.

The future maturities of the operating lease liabilities as of December 31, 2024:

Lease Liabilities Maturing In:	
2025	\$ 139,516
2026	143,702
2027	148,013
2028	139,529
Total minimun lease payments	570,760
Less imputed interest	(44,206)
Total operating lease liability	\$ 526,554

#### NOTE 7 - LINE OF CREDIT

On March 24, 2017, NASCUS obtained a \$150,000 commercial line of credit with a bank with a maturity date of November 26, 2025. Draws on the line of credit are payable on demand, and terms include the interest rate equal to the current one-month prime rate as published in the *Wall Street Journal* plus 25 basis points, adjusted on the first day of every month. The effective interest rate is 7.75% as of December 31, 2024. The Organization had no outstanding draws on the line of credit as of December 31, 2024 and 2023.

#### **NOTE 8 – RETIREMENT PLAN**

**Defined Contribution Plan:** On January 1, 1994, NASCUS adopted the CUNA Mutual Group's Credit Union Benefits Service Individual Account Master and Capital Accumulation Plan, which is a pre-tax IRC Section 401(k) plan. Employees are eligible to participate in the plan immediately upon their date of hire. The employer contributes 3% of the employee's salary per the IRS Safe Harbor provision executed in December 2015. Employees who participate in the plan may make voluntary contributions not to exceed federal IRS limits. The plan provides for immediate vesting in the employer's contribution. During the years ended December 31, 2024 and 2023, NASCUS contributed \$41,370 and \$39,811, respectively, to the plan. Please note that CUNA Mutual Group rebranded as TruStage in 2022 and continues to manage NASCUS's plan.

#### **NOTE 9 – FAIR VALUE**

Fair values of securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments or on discounted cash flow models using the expected payment characteristics of the underlying mortgage instruments.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### NOTE 9 - FAIR VALUE (CONTINUED)

The fair value of assets measured on a recurring basis is as follows:

		Fair Value Measurements at Reporting Date Using					
		Qu	oted Prices	5	Significant		
			in Active		Other	ner Sigr	
		M	larkets for	C	bservable	Un	observable
	Fair	lde	ntical Assets	tical Assets Inputs			Inputs
2024	Value		(Level 1)		(Level 2)	(Level 3)	
Fixed income bonds	\$ 2,009,798	\$	2,009,798	\$	=	\$	-
Equity funds	 599,617		599,617		-		
	\$ 2,609,415	\$	2,609,415	\$	_	\$	_
2023 (Audited)							
Fixed income bonds	\$ 1,640,994	\$	-	\$	1,640,994	\$	-
Equity funds	276,361				276,361		
	\$ 1,917,355	\$		\$	1,917,355	\$	

#### **NOTE 10 - NET ASSETS**

In August 2007, the NASCUS Board voted to establish a Board Designated Stabilization Reserve Fund equal to 25% of the budgeted annual expenditures. In June 2017, the NASCUS Board approved a new net assets/reserves policy, setting the reserve fund at a minimum of 50% of budgeted annual expenditures. In December 2023, the NASCUS Board approved a plan to move toward a full-year's reserve over a 3-year period with a goal of reaching that level in FY2026.

The balance of net assets without donor restrictions as of December 31, 2024 is as follows:

	General Fund		Reserve Fund		 Total
NASCUS net assets: Balance, January 1, 2024 Increase in net assets Transfer of net assets	\$	2,350,715 564,724 (82,609)	\$	1,818,525 - 82,609	\$ 4,169,240 564,724
Balance, December 31, 2024	\$	2,832,830	\$	1,901,134	4,733,964
NISCUE net assets					 303,103
					\$ 5,037,067

The balance of net assets without donor restrictions as of December 31, 2023 is as follows:

	General Fund		Reserve Fund		Total	
NASCUS net assets: Balance, January 1, 2023 Increase in net assets Transfer of net assets	\$	1,765,344 676,497 (91,126)	\$	1,727,399 - 91,126	\$	3,492,743 676,497 -
Balance, December 31, 2023	\$	2,350,715	\$	1,818,525		4,169,240
NISCUE net assets						315,846
					\$	4,485,086

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### **NOTE 11 – COMMITMENTS**

NASCUS has committed to hotel space for future conferences and meetings through 2025. These contracts have guaranteed minimum revenue amounts, and NASCUS may be subject to substantial penalties in the event of cancellation.

NASCUS has an employment contract with the President/Chief Executive Officer, which will be terminated on December 31, 2026. Starting January 2023, and annually thereafter, the CEO is entitled to annual bonus/incentive of up to 20% of then base salary if he is still employed on the date when such payments are customarily made. In 2024, the CEO's bonus was equal to 25% of his base salary, which was a one-time exception to the contract term due to the strong financial performance.

#### NOTE 12 - REVENUE FROM CONTRACTS WITH MEMBERS

The Organization's services that fall within the scope of ASC 606, *Revenue from Contracts with Customers*, are recognized as revenue as the Organization satisfies its obligations to the members.

The following table presents revenue from contracts with members within the scope of ASC 606 for the years ended December 31, 2024 and 2023:

				(Audited)	
		2024		2023	
Regulator dues	\$	1,404,588	\$	1,375,304	
Credit union dues		1,604,563		1,474,258	
Associate member dues		133,000		127,500	
Convention		178,375		146,499	
Accreditation		123,000		93,000	
Education		452,503		418,451	
	Φ.	0.000.000	Φ.	0.005.040	
	<u> </u>	3,896,029		3,635,012	

**Regulator Membership:** Membership fees are based on the assets under supervision for each state agency. Annual bills are sent out in April; the membership period is from July 1 to June 30. Any amounts received prior to July 1 are deferred and recognized monthly starting in July.

**Credit Union Membership:** Membership fees are based on the asset size of the Organization. Annual bills are sent in December; the membership period is from January 1 to December 31. Any amounts received prior to December 31 are deferred and recognized monthly starting in January.

**Associate Member Dues:** Membership is a flat rate of \$3,000 per year or \$4,000 for multi-state leagues. Annual bills are sent in December; the membership period is from January 1 to December 31. Any amounts received prior to December 31 are deferred and recognized monthly starting in January.

**Accreditation:** This revenue stream relates to the state credit union regulatory agencies. It is a voluntary program with 30 accredited agencies. There is a full onsite review of the state agency every five years. The full review fee is \$15,000. In addition, there is an annual charge of \$2,000 for an annual report in the off years. Agencies are allowed to make payments each year towards the \$15,000 in advance of the full accreditation year. Fees are recognized upon performance and completion of the review. Fees received in advance of the performance of the review are deferred until earned.

**Education and Convention:** NASCUS holds various events throughout the year. The larger events are the Directors Colleges (primarily attended by credit union members) and the State System Summit Conference. There are also various webinars and special schools with state agencies for specific training for the regulators. Fees for education are recognized at the time they are earned. Fees received in advance of educational events are deferred until the event is held.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2024 AND 2023

#### NOTE 12 - REVENUE FROM CONTRACTS WITH MEMBERS (CONTINUED)

Revenue recognition described in the paragraphs above is determined to be at the point in time when the performance obligations are met.

#### NOTE 13 - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash. The Organization places its cash accounts with high credit quality financial institutions. As of December 31, 2024 and 2023, balances are insured by the National Credit Union Administration and Federal Deposit Insurance Corporation up to \$250,000 with each depositor institution. Balances in excess of insured limits as of December 31, 2024 and 2023 were approximately \$58,000 and \$101,000, respectively.

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# CONSOLIDATING SCHEDULE – STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2024

	NASCUS	NISCUE	Elimination	Total
ASSETS				
Current assets:  Cash and cash equivalents	\$ 3,325,671	\$ 307,923	\$ -	\$ 3,633,594
Certificates of deposit	410,759	φ 307,323	Ψ - -	410,759
Accounts receivable, net	204,048	100,700	(206,220)	98,528
Prepaid expenses	182,876			182,876
Total current assets	4,123,354	408,623	(206,220)	4,325,757
Noncurrent assets:				
Investments:				
Debt securities	2,009,798	-	-	2,009,798
Equity securities	629,617	-	-	629,617
Furniture and equipment, net	39,174	-	-	39,174
ROU asset, net	482,606	-	-	482,606
Other assets	15,957			15,957
Total noncurrent assets	3,177,152			3,177,152
Total assets	\$ 7,300,506	\$ 408,623	\$ (206,220)	\$ 7,502,909
LIABILITIES AND NET ASSETS				
Current liabilities:				
Account payable and				
accrued expenses	\$ 422,022	\$ 105,520	\$ (206,220)	\$ 321,322
Deferred income:	4.47.000			4.47.000
Accreditation	117,000	-	-	117,000
Membership dues Education	1,496,366	-	-	1,496,366
Current portion of	4,600	-	-	4,600
operating lease liability	119,473	_	_	119,473
operating reacontaining				
Total current liabilities	2,159,461	105,520	(206,220)	2,058,761
Noncurrent liabilities:				
Operating lease liabilities,				
net of current portion	407,081			407,081
Total liabilities	2,566,542	105,520	(206,220)	2,465,842
Net assets:				
Without donor restrictions	4,733,964	303,103		5,037,067
Total liabilities and net assets	\$ 7,300,506	\$ 408,623	\$ (206,220)	\$ 7,502,909
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# CONSOLIDATING SCHEDULE – STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2023

	NASCUS	NISCUE	Elimination	Total
ASSETS				
Current assets: Cash and cash equivalents Accounts receivable, net Prepaid expenses	\$ 3,895,452 205,029 250,590	\$ 225,325 70,001 20,520	\$ - (70,001) -	\$ 4,120,777 205,029 271,110
Total current assets	4,351,071	315,846	(70,001)	4,596,916
Noncurrent assets: Investments:				
Debt securities	1,640,994	-	-	1,640,994
Equity securities	306,361	-	-	306,361
Furniture and equipment, net	15,485	-	-	15,485
ROU asset, net	592,209	-	-	592,209
Other assets	15,957			15,957
Total noncurrent assets	2,571,006			2,571,006
Total assets	\$ 6,922,077	\$ 315,846	\$ (70,001)	\$ 7,167,922
LIABILITIES AND NET ASSETS Current liabilities: Account payable and				
accrued expenses Deferred income:	\$ 428,645	\$ -	\$ (70,001)	\$ 358,644
Accreditation	90,000	-	-	90,000
Membership dues	1,593,087	-	-	1,593,087
Education	4,000	-	-	4,000
Operating lease liability	110,551			110,551
Total current liabilities	2,226,283	-	(70,001)	2,156,282
Noncurrent liabilities: Operating lease liabilities,				
net of current portion	526,554			526,554
Total liabilities	2,752,837	-	(70,001)	2,682,836
Net assets: Without donor restrictions	4,169,240	315,846		4,485,086
Total liabilities and net assets	\$ 6,922,077	\$ 315,846	\$ (70,001)	\$ 7,167,922

### CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES

#### YEAR ENDED DECEMBER 31, 2024

	NASCUS	NISCUE	Elimination	Total
REVENUES				
Regulator dues	\$ 1,404,588	\$ -	\$ -	\$ 1,404,588
Credit union dues	1,604,563	-	-	1,604,563
Associate member dues	133,000	-	-	133,000
Convention	184,675	-	(6,300)	178,375
Accreditation	123,000	-	-	123,000
Education	523,736	-	(71,233)	452,503
Donations	-	171,325	(50,000)	121,325
Interest and other	257,073	5,155	(38,119)	224,109
Total revenues	4,230,635	176,480	(165,652)	4,241,463
EXPENSES				
Salaries and employee benefits	2,060,412	_	_	2,060,412
Personnel, travel and training	223,656	-	-	223,656
Business fees and services	364,117	2,417	_	366,534
DCRI expenses	42,482	-	_	42,482
Accreditation	33,874	-	-	33,874
Board and committees	53,277	-	-	53,277
Telephones, postage and printing	20,248	-	-	20,248
Supplies and equipment	7,993	-	_	7,993
Advertising and promotion	24,938	-	-	24,938
Office occupancy	125,358	-	-	125,358
Business insurance	11,619	-	-	11,619
Depreciation	14,392	-	-	14,392
Convention	150,308	-	-	150,308
Education	264,763	174,806	(103,652)	335,917
Receptions	17,872	-	-	17,872
Dues and subscriptions	191,514	-	-	191,514
Other	59,088	12,000	(62,000)	9,088
Total expenses	3,665,911	189,223	(165,652)	3,689,482
CHANGE IN NET ASSETS	564,724	(12,743)	-	551,981
NET ASSETS, BEGINNING OF YEAR	4,169,240	315,846		4,485,086
NET ASSETS, END OF YEAR	\$ 4,733,964	\$ 303,103	\$ -	\$ 5,037,067

# CONSOLIDATING SCHEDULE – STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2023

	NASCUS	NISCUE	Elimination	Total
REVENUES	_			
Regulator dues	\$ 1,375,304	\$ -	\$ -	\$ 1,375,304
Credit union dues	1,474,258	-	-	1,474,258
Associate member dues	127,500	-	-	127,500
Convention	160,899	-	(14,400)	146,499
Accreditation	93,000	-	-	93,000
Education	491,425	_	(72,974)	418,451
Donations	-	153,644	-	153,644
Interest and other	321,160	6,000	(60,050)	267,110
Total revenues	4,043,546	159,644	(147,424)	4,055,766
EXPENSES				
Salaries and employee benefits	1,857,144	_	_	1,857,144
Personnel, travel and training	207,030	_	_	207,030
Business fees and services	344,656	1,960	_	346,616
DCRI expenses	59,559	-	_	59,559
Accreditation	7,000	_	_	7,000
Board and committees	45,833	_	_	45,833
Telephones, postage and printing	32,377	_	_	32,377
Supplies and equipment	9,868	_	_	9,868
Advertising and promotion	8,171	_	_	8,171
Office occupancy	177,701	_	_	177,701
Business insurance	11,296	_	_	11,296
Depreciation	16,991	_	_	16,991
Convention	109,244	_	_	109,244
Education	269,458	199,993	(135,424)	334,027
Receptions	20,018	-	-	20,018
Dues and subscriptions	173,731	_	_	173,731
Other	16,972	12,000	(12,000)	16,972
Total expenses	3,367,049	213,953	(147,424)	3,433,578
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CHANGE IN NET ASSETS	676,497	(54,309)	-	622,188
NET ASSETS, BEGINNING OF YEAR	3,492,743	370,155		3,862,898
NET ASSETS, END OF YEAR	\$ 4,169,240	\$ 315,846	\$ -	\$ 4,485,086