NATIONAL ASSOCIATION OF STATE CREDIT UNION SUPERVISORS AND NATIONAL INSTITUTE FOR STATE CREDIT UNION SUPERVISORS

CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEARS ENDED DECEMBER 31, 2018 AND 2017



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NATIONAL ASSOCIATION OF STATE CREDIT UNION SUPERVISORS AND NATIONAL INSTITUTE FOR STATE CREDIT UNION EXAMINATION TABLE OF CONTENTS YEARS ENDED DECEMBER 31, 2018 AND 2017

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INDEPENDENT AUDITORS' REPORT

Board of Directors National Association of State Credit Union Supervisors and National Institute for State Credit Union Examination Arlington, Virginia

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of National Association of State Credit Union Supervisors and National Institute for State Credit Union Examination, which comprise the consolidated statement of financial position as of December 31, 2018, and the related consolidated statements of activities and change in net assets, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors
National Association of State Credit Union Supervisors and
National Institute for State Credit Union Examination

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of National Association of State Credit Union Supervisors and National Institute for State Credit Union Examination as of December 31, 2018, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The 2017 consolidated financial statements were reviewed by us, and our report thereon, dated May 11, 2018, stated we were not aware of any material modifications that should be made to those statements for them to be in conformity with accounting principles generally accepted in the United States of America. However, a review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the consolidated financial statements.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The 2018 consolidating statement of financial position and 2018 consolidating statement of activities and change in net assets are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the 2018 consolidated financial statements as a whole.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Tucson, Arizona May 8, 2019

NATIONAL ASSOCIATION OF STATE CREDIT UNION SUPERVISORS AND NATIONAL INSTITUTE FOR STATE CREDIT UNION EXAMINATION CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

	2018		(l	Jnaudited) 2017	
ASSETS					
CURRENT ASSETS Cash and Cash Equivalents Accounts Receivable, Net Prepaid Expenses Total Current Assets	\$	2,824,734 186,664 44,702 3,056,100	\$	2,393,002 161,400 62,362 2,616,764	
FURNITURE AND EQUIPMENT, NET		162,220		47,040	
INVESTMENTS		30,000		30,000	
OTHER ASSETS		16,739		10,821	
Total Assets	\$	3,265,059	\$	2,704,625	
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES Accounts Payable and Accrued Expenses Deferred Income: Accreditation Membership Dues Education Total Current Liabilities	\$	176,179 95,000 382,224 22,621 676,024	\$	139,538 40,000 381,702 6,075 567,315	
OTHER LIABILITIES Deferred Rent		42,397		34,463	
Total Liabilities		718,421		601,778	
NET ASSETS Without Donor Restrictions		2,546,638		2,102,847	
Total Liabilities and Net Assets	\$	3,265,059	\$	2,704,625	

NATIONAL ASSOCIATION OF STATE CREDIT UNION SUPERVISORS AND NATIONAL INSTITUTE FOR STATE CREDIT UNION EXAMINATION CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS YEARS ENDED DECEMBER 31, 2018 AND 2017

		2018	(l	Jnaudited) 2017
REVENUES				
Regulator Dues	\$	730,188	\$	665,524
Credit Union Dues		1,434,529		1,146,358
Associate Member Dues		107,500		89,000
Convention		139,480		126,745
Accreditation		53,000		128,000
Education		424,052		453,208
Donations		146,065		93,808
Interest and Other		18,691		11,395
Total Revenues		3,053,505		2,714,038
EXPENSES				
Salaries, Taxes, and Benefits		1,412,189		1,874,907
Personnel, Travel, and Training		184,794		135,382
Business Fees and Services		230,920		183,593
Accreditation		16,319		50,980
Board and Committees		25,941		25,012
Telephones, Postage, and Printing		31,271		31,619
Supplies and Equipment		48,466		19,585
Advertising and Promotion		6,052		10,375
Office Occupancy		181,967		132,524
Business Insurance		14,522		11,461
Depreciation		27,814		4,872
Convention		100,024		94,284
Education		234,690		286,405
Receptions		29,329		11,807
Other		65,416		33,324
Total Expenses		2,609,714		2,906,130
INCREASE (DECREASE) IN NET ASSETS FROM OPERATING ACTIVITIES		443,791		(192,092)
PENSION-RELATED CHANGES OTHER THAN NET PERIODIC PENSION COST				805,179
CHANGE IN NET ASSETS		443,791		613,087
Net Assets - Beginning of Year		2,102,847		1,489,760
NET ASSETS - END OF YEAR	<u>\$</u>	2,546,638	\$	2,102,847

NATIONAL ASSOCIATION OF STATE CREDIT UNION SUPERVISORS AND NATIONAL INSTITUTE FOR STATE CREDIT UNION EXAMINATION CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018		(\	Jnaudited) 2017
CASH FLOWS FROM OPERATING ACTIVITIES		_		
Change in Net Assets	\$	443,791	\$	613,087
Adjustments to Reconcile Change in Net Assets to Net Cash				
Provided by Operating Activities:				
Depreciation		27,814		4,872
Changes in Operating Assets and Liabilities:				
Accounts Receivable, Net		(25,264)		27,482
Prepaid Expenses		17,660		(4,547)
Other Assets		(5,918)		(1,900)
Accounts Payable and Accrued Expenses		36,641		27,050
Deferred Income		72,068		13,810
Pension Liability		-		(573,185)
Deferred Rent		7,934		(2,682)
Net Cash Provided by Operating Activities		574,726		103,987
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from Matured Certificates of Deposit		-		229,006
Purchases of Property and Equipment		(142,994)		(37,181)
Net Cash Provided (Used) by Investing Activities		(142,994)		191,825
NET INCREASE IN CASH AND CASH EQUIVALENTS		431,732		295,812
Cash and Cash Equivalents - Beginning of Year		2,393,002		2,097,190
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	2,824,734	\$	2,393,002

NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Organization

The National Association of State Credit Union Supervisors (NASCUS) is a 501(c)(6) nonprofit professional association organized under the laws of the District of Columbia on October 6, 1975 for the purpose of improving the supervision of credit unions and to facilitate the administration of laws governing these institutions.

The National Institute for State Credit Union Examination (NISCUE) is a 501(c)(3) nonprofit educational foundation organized under the laws of the District of Columbia on June 9, 1982 to conduct and sponsor education programs concerning credit unions and related topics in cooperation with NASCUS.

Principles of Consolidation

The financial statements of NASCUS and NISCUE (collectively, the Organization) are presented on a consolidated basis as the organizations are under common control. The trustees who serve as the board of NISCUE are appointed annually by NASCUS, and these trustees may be removed upon consent of a majority of the board of directors of NASCUS. All significant intercompany accounts and transactions have been eliminated in consolidation.

Basis of Presentation

The consolidated financial statement presentation follows the recommendations of the accounting principles generally accepted in the United States of America applicable to nonprofit organizations. Nonprofit organizations are required to report information regarding their financial position and activities according to two classes of net assets: with donor restrictions and without donor restrictions. All of the Organization's net assets December 31, 2018 and 2017 are without donor restrictions.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Cash and Cash Equivalents

The Organization considers all cash and highly liquid financial instruments with original maturities of three months or less to be cash and cash equivalents. The Organization maintains cash balances which may exceed federally insured limits. Management does not believe that its cash balances present any significant credit risk.

NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

Other investments consist of ownership in another organization. The ownership is less than 20% and, accordingly, the investment is recorded at cost.

Receivables

Accounts receivable are carried at their estimated collectible amounts. Accounts receivable are periodically evaluated for collectability based on past credit history with members and their current financial condition. All receivables are considered fully collectible.

Furniture and Equipment

Furniture and equipment are initially recorded at cost when purchased. Generally, furniture and equipment additions in excess of \$1,000 with an estimated useful life of three years are capitalized. Depreciation is recorded using the straight-line method over the estimated useful lives of the related assets, which range from three to seven years.

Impairment of Long-Lived Assets

The Organization reviews long-lived assets for impairment whenever changes in circumstances indicate the carrying amount of any asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. During 2018 and 2017, there were no events or changes in circumstances indicating that the carrying amount of property and equipment may not be recoverable.

Revenue and Revenue Recognition

Membership Dues: Members of NASCUS are financial regulators and credit unions. Dues of the regulators are based on the assets of the credit unions they supervise. Dues paid by credit unions are based upon the assets of the credit unions as reflected on their third quarter call report data. All dues are paid in advance on an annual basis. Revenue from membership dues is deferred and recognized ratably over the membership period.

Associate membership is offered to affiliated credit union leagues and industry associations at a flat annual dues fee of \$3,000, and is deferred and recognized as revenue over a 12-month period.

Program Support and Sponsorships: Credit Union Leagues and industry associations provide program support to NASCUS. Revenues from program support are recognized when received.

Examiner certification fees included in education programs revenue are deferred and recognized as revenue over a 12-month period.

NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue and Revenue Recognition (Continued)

Fees for educational programs are recognized at the time they are earned.

Accreditation fees for members are \$15,000 for on-site reviews every five years and \$2,000 for annual reviews. Fees are recognized upon performance and completion of the review.

Functional Expenses

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of time estimates. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

Income Taxes

NASCUS is exempt from federal and state income taxes under Section 501(c)(6) of the Internal Revenue Code and relevant state tax regulations. NISCUE is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and relevant state tax regulations. Accordingly, no provision for federal or state income taxes has been reflected in the accompanying consolidated financial statements.

The Organization evaluates its uncertain tax positions, if any, on a continual basis. As of December 31, 2018 and 2017, management does not believe any uncertain tax positions exist.

New Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606). This standard outlines a single comprehensive model for companies to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry specific guidance. The standard is required to be applied retrospectively and is effective for annual reporting periods beginning after December 15, 2018. The Organization is currently evaluating the effect the standard will have on the consolidated financial statements.

In February 2016, the FASB issued amended guidance for the treatment of leases. The guidance requires lessees to recognize a right-of-use asset and a corresponding lease liability for all operating and finance leases with lease terms greater than one year. The guidance also requires both qualitative and quantitative disclosures regarding the nature of the entity's leasing activities. The amendments in the guidance are effective for fiscal years beginning after December 15, 2019. Early adoption is permitted. Management is evaluating the impact of the amended lease guidance on the Organization's consolidated financial statements.

NOTE 1 ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Subsequent Events

We have evaluated subsequent events through May 8, 2019, the date the consolidated financial statements were available to be issued.

NOTE 2 LIQUIDITY AND AVAILABILITY

The Organization regularly monitors the availability of resources required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	2018			2017
Cash and Cash Equivalents	\$	2,824,734		\$ 2,393,002
Accounts Receivable, Net		186,664		161,400
Total	\$	3,011,398		\$ 2,554,402

NOTE 3 FURNITURE AND EQUIPMENT

A summary of furniture and equipment as of December 31 follows:

	 2018	 2017
Furniture and Fixtures	\$ 83,025	\$ 67,833
Computers, Software, and Equipment	147,288	42,523
Vehicles	22,912	-
Less: Accumulated Depreciation	 (91,005)	 (63,316)
Total Furniture and Equipment	\$ 162,220	\$ 47,040

Depreciation expense totaled \$27,814 and \$4,872 for the years ended December 31, 2018 and 2017, respectively.

NOTE 4 LEASES

The Organization leases office and storage space under an operating lease that expires in July 2023. The office lease has an escalation clause and therefore is accounted for using the straight-line method in accordance with generally accepted accounting standards.

Future minimum lease payments are as follows:

 Amount
\$ 185,647
191,217
196,953
202,861
 121,247
\$ 897,925

Rent expense for the years ended December 31, 2018 and 2017 totaled \$181,967 and \$132,524, respectively.

NOTE 5 LINE OF CREDIT

On March 24, 2017, NASCUS obtained a \$150,000 commercial line of credit with a bank with a maturity date of June 29, 2019. Draws on the line of credit are payable on demand and terms include the interest rate equal to the current one-month prime rate as published in The Wall Street Journal plus 25 basis points, adjusted on the first day of every month. The effective interest rate is 5.75% at December 31, 2018. The Company had no outstanding draws on the line of credit as of December 31, 2018 and 2017.

NOTE 6 RETIREMENT PLANS

NASCUS participates in two group retirement plans with CUNA Mutual Group's Credit Union Benefits Service (CUBS):

Defined Contribution Plan

On January 1, 1994, NASCUS adopted the CUBS Individual Account Master and Capital Accumulation Plan, which is a pre-tax Internal Revenue Code Section 401(k) plan. Employees are eligible to participate in the plan immediately upon date of hire. The employer contributes 3% of employee's salary, per the Internal Revenue Service Safe Harbor provision executed in December of 2015. Employees who participate in the plan may make voluntary contributions not to exceed federal Internal Revenue Service limits. The plan provides for immediate vesting in the employer's contribution. During the years ended December 31, 2018 and 2017, NASCUS contributed \$31,728 and \$27,274, respectively, to the plan.

NOTE 6 RETIREMENT PLANS (CONTINUED)

Pension Plan

On January 1, 1994, NASCUS also entered the CUBS Retirement Defined Benefit Pension Plan. The plan covered employees over the age of 20 years and six months who had completed six months of service. Plan benefits vested after three years of service. Effective November 1, 2013, the plan was frozen to new participants and all accrued benefits under the plan were frozen. The plan was terminated and liquidated during the year ended December 31, 2017.

Accounting principles generally accepted in the United States of America require that the net financial impact of a defined benefit pension plan be equal to the difference between the projected benefit obligation and the fair value of the Plan's assets. If the projected benefit obligation exceeds the fair value of the Plan's assets, the difference is reflected as a liability, while if the fair value of the Plan's assets exceeds the projected benefit obligation, the difference is reflected as an asset.

The following sets forth the funded status of the plan at December 31, 2017:

	2017
Fair Value of Plan Assets Projected Benefit Obligation Funded Status of Plan at Year-End	\$ - - -
Accumulated Benefit Obligation	\$
Employer Contributions	\$ 470,593
Employee Contributions	\$
Benefits Paid	\$ (1,791,442)

NOTE 7 FUNCTIONAL EXPENSES

Functional expenses for the years ended December 31 are as follows:

	Program	Total	
Salaries, Taxes, and Benefits	\$ 1,071,969	and General \$ 340,220	\$ 1,412,189
Personnel, Travel, and Training	97,860	86,934	184,794
Business Fees and Services	140,372	90,548	230,920
Accreditation	16,319	-	16,319
Board and Committees	-	25,941	25,941
Telephones, Postage, and Printing	16,351	14,920	31,271
Supplies and Equipment	3,864	44,602	48,466
Advertising and Promotion	560	5,492	6,052
Office Occupancy	101,559	80,408	181,967
Business Insurance	8.046	6,476	14,522
Depreciation	15,427	12,387	27,814
Convention	100,024	-	100,024
Education	234,690	_	234,690
Receptions	5,159	24,170	29,329
Other	35,557	29,859	65,416
Total Expenses	\$ 1,847,757	\$ 761,957	\$ 2,609,714
Total Experieds	Ψ 1,041,101	Ψ 701,001	Ψ 2,000,114
Comparative Totals for 2017	\$ 1,839,503	\$ 1,066,627	\$ 2,906,130

NOTE 8 NET ASSETS

In August 2007, the NASCUS Board voted to establish a Board Designated Stabilization Reserve Fund equal to 25% of the projected annual expenditures. In June 2017, the NASCUS Board approved a new net assets/reserves policy setting the reserve fund at 50% of projected annual expenditures.

The balance of net assets without donor restrictions of NASCUS as of December 31, 2018 is as follows:

	General			Reserve	
		Fund Fund		Fund	 Total
Balance - January 1, 2018	\$	420,943	\$	1,456,886	\$ 1,877,829
Increase in Net Assets		413,943		-	413,943
Transfer of Net Assets		(381,182)		381,182	
Balance - December 31, 2018	\$	453,704	\$	1,838,068	 2,291,772
NISCUE Net Assets					 254,866
Total					\$ 2,546,638

NOTE 8 NET ASSETS (CONTINUED)

The balance of net assets without donor restrictions of NASCUS as of December 31, 2017 is as follows:

	General Fund		Reserve Fund		Total
Balance - January 1, 2017	\$	782,090	\$	516,046	\$ 1,298,136
Increase in Net Assets		579,693		-	579,693
Transfer of Net Assets		(940,840)		940,840	
Balance - December 31, 2017	\$	420,943	\$	1,456,886	 1,877,829
NISCUE Net Assets					 225,018
Total					\$ 2,102,847

NOTE 9 COMMITMENTS

NASCUS has committed to hotel space for future conferences and meetings through 2019. These contracts have guaranteed minimum revenue amounts and NASCUS may be subject to substantial penalties in the event of cancellation.

NASCUS has an employment contract with the president/chief executive officer. This contract provides for a liability of six months of base pay and continuation of fringe benefits if the officer is terminated without cause before December 31, 2018. This contingent liability is not reflected in the accompanying consolidated financial statements.

NASCUS has an employment contract with the EVP/general counsel. This contract provides for a liability of nine month's base pay and continuation of fringe benefits if the officer is terminated without cause before December 31, 2020. In the event that NASCUS allows the agreement to expire, the contract provides for three month's pay and continuance of fringe benefits for three months if the employee satisfactorily fulfills responsibilities through the expiration date. This contingent liability is not reflected in the accompanying consolidated financial statements.

NATIONAL ASSOCIATION OF STATE CREDIT UNION SUPERVISORS AND NATIONAL INSTITUTE FOR STATE CREDIT UNION EXAMINATION CONSOLIDATING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018

	NASCUS	S NISCUE		NISCUE Eliminations		Consolidated	
ASSETS							
CURRENT ASSETS Cash and Cash Equivalents Accounts Receivable, Net Prepaid Expenses Total Current Assets	\$ 2,570,868 186,664 44,702 2,802,234	\$	253,866 1,000 - 254,866	\$	(1,000) - (1,000)	\$	2,824,734 186,664 44,702 3,056,100
FURNITURE AND EQUIPMENT, NET	162,220		-		-		162,220
OTHER INVESTMENTS	30,000		-		-		30,000
OTHER ASSETS	 16,739						16,739
Total Assets	\$ 3,011,193	\$	254,866	\$	(1,000)	\$	3,265,059
LIABILITIES AND NET ASSETS							
CURRENT LIABILITIES Accounts Payable and Accrued Expenses Deferred Income: Accreditation Membership Dues Education Total Current Liabilities	\$ 177,179 95,000 382,224 22,621 677,024	\$	- - - -	\$	(1,000) - - - (1,000)	\$	176,179 95,000 382,224 22,621 676,024
OTHER LIABILITIES Deferred Rent	42,397						42,397
Total Liabilities	719,421		-		(1,000)		718,421
NET ASSETS	 2,291,772		254,866				2,546,638
Total Liabilities and Net Assets	\$ 3,011,193	\$	254,866	\$	(1,000)	\$	3,265,059

NATIONAL ASSOCIATION OF STATE CREDIT UNION SUPERVISORS AND NATIONAL INSTITUTE FOR STATE CREDIT UNION EXAMINATION CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS YEAR ENDED DECEMBER 31, 2018

	NASCUS	NISCUE	Eliminations	Consolidated
REVENUES				
Regulator Dues	\$ 730,188	\$ -	\$ -	\$ 730,188
Credit Union Dues	1,434,529	-	-	1,434,529
Associate Member Dues	107,500	-	-	107,500
Convention	157,405	-	(17,925)	139,480
Accreditation	53,000	-	-	53,000
Education	464,237	-	(40,185)	424,052
Donations	-	146,065	-	146,065
Interest and Other	26,337	1,354	(9,000)	18,691
Total Revenues	2,973,196	147,419	(67,110)	3,053,505
EXPENSES				
Salaries, Taxes, and Benefits	1,412,189	_	_	1,412,189
Personnel, Travel, and Training	184,794	_	_	184,794
Business Fees and Services	230,325	595	_	230,920
Accreditation	16,319	-	-	16,319
Board and Committees	25,941	-	-	25,941
Telephones, Postage, and Printing	31,271	-	-	31,271
Supplies and Equipment	48,466	-	-	48,466
Advertising and Promotion	6,052	-	-	6,052
Office Occupancy	181,967	-	-	181,967
Business Insurance	14,522	-	-	14,522
Depreciation	27,814	-	-	27,814
Convention	100,024	-	-	100,024
Education	184,998	107,802	(58,110)	234,690
Receptions	29,329	-	-	29,329
Other	65,242	9,174	(9,000)	65,416
Total Expenses	2,559,253	117,571	(67,110)	2,609,714
CHANGE IN NET ASSETS	413,943	29,848	-	443,791
Net Assets - Beginning of Year	1,877,829	225,018		2,102,847
NET ASSETS - END OF YEAR	\$ 2,291,772	\$ 254,866	\$ -	\$ 2,546,638

